



THE
UNITED STATES NAVY MEMORIAL

ANNUAL REPORT
2010

Message from the Chairman and the President

The decennial Census was conducted in 2010, making it a fitting year for the Memorial to examine the current population and demographics of the veterans we serve on a daily basis. A cursory look at the Department of Veterans Affairs' statistics shows a rapidly-changing picture:

- In 2000, 6.1 million Navy veterans were alive in the U.S. As of 2010, only 5.1 million are now alive.
- A total of 493,000 World War II-era Navy veterans were alive in 2010, as compared to 1.4 million Vietnam-era Navy veterans and 391,000 women Navy veterans at that same time. The VA predicts a rapid growth in the number of women veterans and minority veterans over the next few years.

That's right: there are three times as many Vietnam-era Navy veterans as there are World War II Navy veterans and only 100,000 more World War II-era Navy veterans than there are women Navy veterans overall. We all know that the World War II and Korea-era Navy veterans are very different from the Vietnam-era Navy veteran and, in many cases, come from different generations. But we have also noticed that, regardless of generation, veterans' pride in their service shows when they come to the Memorial and reunite with their shipmates. As the 50th anniversary of the Vietnam War approaches, we are sharpening our focus on this group of veterans and increasing our outreach to and support of them.

While the non-profit sector continued to suffer from the global economic doldrums that were widespread in 2010, we are pleased to share with our supporters that the Navy Memorial finished out our second fiscal year in a row in the black (excluding depreciation). This represents a significant swing of \$155,080 in the positive direction – as compared to two years ago. We did this without cutting programming or staffing, and while increasing our facilities' availability and usage.

Direct mail continues to be our major communications and fundraising mechanism, but we are growing our proprietary email database (53,000+) as a new and cost-effective way to increase communications with our membership. Our loyal base of 60,000 direct mail donors helped us raise \$2.9 million in 2010 – an increase of \$27,534 over revenue from 2009 – with an average gift of \$31.00. This represents a broad base of support from those who receive our mail. However, we also started testing regular, online

solicitations to a group of 43,000 donors for whom we have email addresses. Though the gross receipts are small compared to our direct mail program, the cost to acquire each donation is ½ cent apiece. Studies also show that, while non-profits are raising very small amounts of money through online donors, the gross amount is growing exponentially every year – unlike direct mail.


The leasing of our spaces to groups, as well as to individuals, continues to grow, as a result of a strong marketing and sales team. We also continue to be the site for many major and nationally recognized events, such as the dedication of four postage stamps honoring Distinguished Sailors (William Sims, John McCloy, Arleigh Burke, and Dorie Miller), the Navy's Battle of Midway commemoration ceremony, and the Sailors of the Year awards. We grossed more than \$458,000 from more than 185 military events and 298 commercial events in 2010. We earned record revenue in our commercial leasing business this year, \$12,470 more than in 2009 and \$94,137 more than in 2008 – due in large part to this dedicated sales team and aggressive outreach to the business community.


Our military events included promotions, reenlistments, retirements and changes of command for our active members; numerous ship, unit, and squadron reunions; memorial plaque dedications for ships and individuals; commemorative wreaths dedicated to fallen and lost shipmates; and hundreds of visitors looking for a relative or friend in the Navy Log, putting themselves or others in the Log, or adding to a current Log entry.

Where we felt the biggest impact from the economy was among our corporate supporters, who have given significantly less to our sector over the last few years. Since 2007, our corporate revenue has declined by 40%. With an economy that is starting to rebound and an aggressive effort to reach new corporate donors, we hope to reverse that trend in 2011.

We value your support of the Navy Memorial and pledge to continue to be good stewards of the resources you so generously provide us. As always, we welcome your feedback and comments and encourage you to visit us when you are able.

Sincerely,


Richard C. Vie
CHAIRMAN


Edward K. Walker, Jr.
REAR ADMIRAL, SC, U. S. NAVY (RET)
PRESIDENT AND CEO

COVER PHOTO

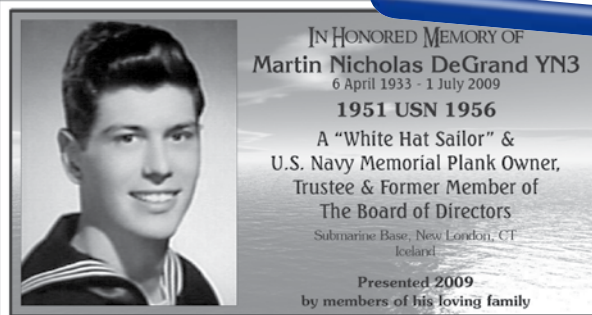
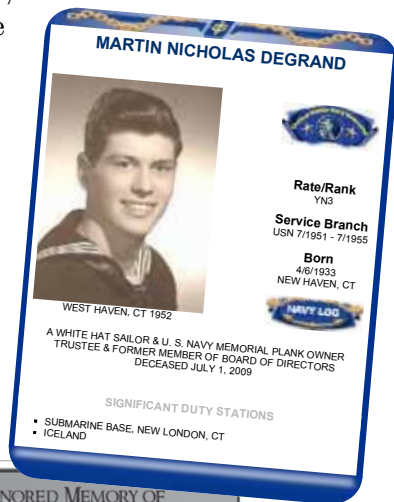
Battle of Midway survivors attended the annual commemoration ceremony at the Memorial on June 4, 2010, headlined by Chief of Naval Operations Adm. Gary Roughead, USN. Supported by more than 900 Sailors blanketing the Plaza in white, the event was one of more than 185 military commemoration events held at the Memorial that year.

Marty's Many Gifts

Few Navy veterans have given as much to the Navy Memorial as former Trustee Marty DeGrand, who died in 2009 but left a lasting legacy. A veteran of the Korean War, Marty originally reached out to the Foundation to secure a seven-foot Lone Sailor statue for his community's newly organized Veterans Park in West Haven, Connecticut. His successful sponsorship of the statue and enthusiasm for the Navy Memorial ultimately led to an invitation to join the Foundation's Board of Directors. For the rest of his life, Marty continued his advocacy for the Memorial, encouraging other shipmates and fellow veterans to support the Memorial. Over the course of his life, he donated five Charitable Gift Annuities. When he died, his family and friends at the Memorial wanted to give back, so they sponsored a commemorative plaque in Marty's memory.

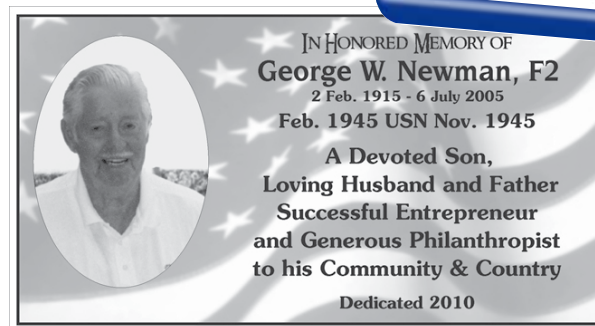
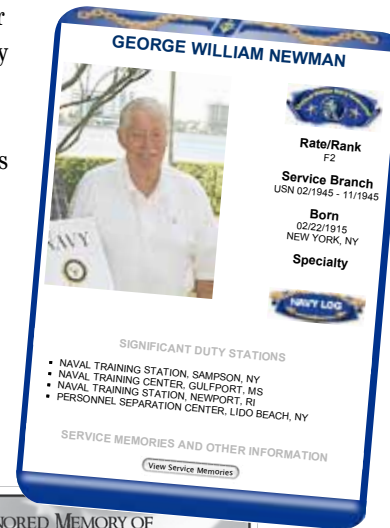


Pictured are a photo from DeGrand's plaque dedication, his plaque and his Navy Log profile



Newman's Challenge

He made his fortune in advertising and he wanted the Navy Memorial President to advertise for the Navy. George Newman loved his Navy service and wanted to give back. He also loved his hometown of the Meadowlands and wanted to show it to the Navy Memorial. He challenged then-President Hank McKinney, a retired rear admiral, to fit into his uniform, drive up to New Jersey and accompany him to a community event. Rear Admiral McKinney accepted the challenge, donned his old Admiral's uniform and made the trek north. Rear Admiral McKinney accepted the challenge, donned on his old uniform and made the trek north. So, Newman made good on his promise to support the Memorial. He embarked on a career of giving to the Memorial, ultimately donating a total of almost \$500,000. Since Newman's death, his trust continues to make annual donations and the trustee determined that a plaque in Newman's honor should be commissioned – commemorating his service in the Navy and to his community.



DID YOU KNOW?


Of the 15 commemorative plaques that were dedicated in 2010, nine of them were placed on the Commemorative Plaque Wall by reunion groups that were disbanding and used the plaque dedications as their groups' last official event. Several World War II reunion groups even donated the balance of their assets to the Navy Memorial. The Memorial will use the donations to augment an online commemoration to the memory of these ships and shipmates.

Service Memories Bring Navy Log Profiles to Life

Senior Chief George Lewis Hurley snuck up to the deck of USS *Edison* (DD-439) as she steamed into Tokyo Harbor on the morning of August 28, 1945. “The sight of those massed POWs down on the points waving their homemade flags made the hair on my neck stand up – making some of what we did worthwhile.” Many years later, when his “Tin Can Sailor” colleague Chief Ralph Atkinson read the account, “I got real choked up and tears ran down my cheeks like a two-year-old kid.” This story is contained in the Service Memories of Senior Chief Hurley’s Navy Log profile. It is these first person accounts that make the service record of an individual veteran come alive. Today, Navy Log profiles have 5,330 Service Memories – available on the Internet and to the public in perpetuity.




GEORGE LEWIS HURLEY



GREEN ACRES, FL 1985

DECEASED, FEBRUARY 3, 2011




Rate/Rank
MMCS

Service Branch
USN 07/1940 - 03/1960

Born
02/03/1920
DOVER, DE

Specialty



SIGNIFICANT DUTY STATIONS

- USS EDISON DD-439
- USS THOMAS E. FRASER DM-24
- USS MOALE DD-693
- USS AMMEN DD-527
- USS SIGOURNEY DD-643

SIGNIFICANT AWARDS

- AMERICAN DEFENSE SERVICE MEDAL W/BRONZE STAR
- EUROPEAN-AFRICAN-MIDDLE EASTERN CAMPAIGN MEDAL W/5 STARS
- ASIATIC-PACIFIC CAMPAIGN MEDAL W/3 STARS

SERVICE MEMORIES AND OTHER INFORMATION

[View Service Memories](#)

FINAL GIFTS – COURTESY OF THE NAVY LOG

The Navy Log continues to serve as a primary lead generation tool for the cultivation of new donors. More than 6,400 new registrants were added to the Navy Log in 2010 for a total of more than 630,000 records in the database. The Memorial received almost \$97,000 in “In Memory” and “In Honor of” gifts from Navy Log members’ families and friends upon their death.

Balance Sheet

Statement of Financial Position December 31, 2010

Assets		Liabilities and Net Assets	
Current Assets		Current Liabilities	
Cash and cash equivalents	\$24,021	Accounts payable	\$721,245
Short-term investments	61,704	Accrued expenses	11,626
Accounts receivable	61,666	Deferred revenue	16,902
Contributions receivable	20,672	Line of Credit	-
Prepaid expenses and deposits	136,622	Current maturities of future obligations under annuities	54,103
Total current assets	\$314,685	Total current liabilities	\$804,467
Noncurrent Assets		Noncurrent Liabilities	
Long-term investments	\$665,245	Future obligations under annuities less	
Contributions receivable, net of current portion	128,541	current maturities	\$387,238
Property and equipment, net	1,804,451	Total noncurrent liabilities	\$387,238
Inventory	52,763	Total liabilities	\$1,191,705
Trademarks, net	14,878		
Total noncurrent assets	\$2,665,878	Net Assets	
Total Assets	\$2,980,563	Unrestricted	\$1,436,503
		Temporarily restricted	490,158
		Permanently restricted	190,835
		Current earnings	(328,638)
		Total net assets	\$1,788,858
		Total Liabilities and Net Assets	\$2,980,563

Income Statement

Statement of Activities

December 31, 2009

Revenue, Gains and Other Support

Memorial Contributions	\$2,668,059
Private Gifts and Grants	1,039,397
Special projects and events	993,796
Navy Ceremony	279,011
Heritage Center	177,543
Investment income	65,761
Other revenue	127,523
Total Revenue, Gains and Other Support	\$5,351,060

Expenses

Program services

Naval Heritage services	\$2,083,697
Expenses of auxiliary enterprises	12,325
Special events	729,395
Educational Services	242,361
Memorial log	113,854
Total program services	\$3,181,632
Cost of direct benefit to donors	21,177

Supporting services

Fundraising	\$1,876,472
General and administrative	600,417
Total supporting services	\$2,476,889
Total Expenses	\$5,679,698

Change in net assets	\$ (328,638)
Net assets, beginning of year	\$2,117,496
Net assets, end of year	\$1,788,858

Above \$100,000

Mr. Robert C. Dorion
Estate of MMC John J. Gauthier
Mr. Victor Scott Trione

\$75,000 to \$100,000

Booz Allen Hamilton Inc.
Albert and Betty Rukes Trust

\$50,000 to \$75,000

RMC William Bryce
Mr and Mrs Gilbert Cisneros

\$25,000 to \$50,000

Robert and Joanne Crown Foundation
Herley Industries, Inc.
Howard Charitable Trust
Raytheon

\$20,000 to \$25,000

CDR Robert Alan Bennett
Mr. John P. Cosgrove
IBM Consulting
RADM Edward Keith Walker, Jr.

\$10,000 to \$20,000

AAR Corp.
Aerovironment, Inc.
Estate of LT Thomas Franklin Austin
BAE Systems
Battelle
Beacon Capital Partners
Bectech, Inc.
Estate of Geraldine V. Bosch
CACI International Inc.
Campbell-Ewald
Cobham Corporate NA
Mrs. Joanne S. Crown
Mrs. Eleanor Degrand
DRS Technologies
EADS North American
Mr. Donald R. Fach
Fed/Ex Corporation
Mr. Morgan Lewis Fitch, Jr.
Estate of Beryl Jacobs
Fulbright & Jaworski LLP
General Atomics
General Electric Aviation

Herdt Consulting
ITT Corporation
Mr. Jeffrey J. Kibben
L3 Communications
Lockheed Martin Corp.
BMC Harold MacCall, Jr
John Mulhern
New Balance
Partridge Foundation
Pratt & Whitney
Schmitz Family Trust
Smart Solutions of Delaware
CAPT Shannon L. Trebbe
Unitrin
USS *Henrico* Reunion Assn.
Richard Vie
Estate of Theodore J. Wozniak

\$5,000 to \$10,000

Alion Science and Technology
Baxter International Inc.
RADM Jon W. Bayless, Jr.
Mr. John B. Burke
Cierniewski Charitable Foundation
Dominion
Edison Electric Institute
CDR Ruth L. Rothberg Erno
GEICO
Harris Connect
Herdt Consulting
The Leonard and Evelyn Lauder Foundation
Maersk Line, Ltd
Navy Federal Credit Union
Navy Supply Corps Association
Nuclear Energy Institute
Oceaneering International Inc.
Sap America
Mr. Joseph T. Small, Jr.
Sypris Electronic
Telephonics
LT Henry F. Trione
Vanguard Industries West, Inc.
Estate of Thomas Weinsheimer

\$2,500 to \$5,000

Ability One/NISH
American Society of Naval Engineers
Estate of Florence Baker

Mr. Stephen K. Baxter
AQCS Charles V. Borner
Campbell-Ewald Advertising
The Community Foundation for the
National Capital Region
Mr. Theodore J. Crausway
Environmental Engineering Services
Gateway Management Group Inc.
Mr. Paul T. Haley
Honeywell Technology Solutions Inc
EMC Harold M. Knight
RADM Alexander Scott Logan
Mr. & Mrs. I. A. Morris
Navy Public Affairs Alumni Association
Rolex Watch USA
USS *Card* CVE-11 Association
USS *CHARLES R WARE* DD-865
USS *George Clymer* (APA27)
USS *Great Sitkin* Association
USS Long Island Assn.
USS *Westchester County* Association
USS *Yosemite* Association
Mr. John J. Valloric
The Washington Examiner
Mr. & Mrs. Patrick H. Wastal, Jr.
Mr. Philip H. Winter

\$1,000 to \$2,500

SCPO Thomas Carroll Ahern
Alloy Media & Marketing
Association of the United States Navy
CWO3 John D. Bails, Jr.
LCDR Richard T. Baldwin
Estate of ADJC Merrill K. Belgum
Ruby & Merrill K. Belgum Family Trust
Benson Football
CTR Warren E. Bergere
Mrs. Tova Borgnine
RADM John Dale Butler
Cablevision Advanced Platforms
AOC(AW) John Charles Calciana
CAPT Dan Carmichael
Mr. & Mrs. Martin Michael Casey
Mr. Billy J. Casstevens
RADM Edward Robert Chamberlin
LT John J. Chester, III
LT David D. Chomeau
CDR Wade E. Clarke

Mr. Vincent B. Coda
Comedy Central
CAPT Bobby Charles Crawford
Mr. Tony Curtis
VADM Dirk J. Debbink
Ms. Marti DeGraaf
Ms. Jean E. Destruel
Mr. Walter S. Dowdle
Mr. Donald W. Duke
CAPT Bernard Daniel Dunn, Sr.
Mr. Thomas E. Dunn
CAPT Roger Edgar Ekman
Mr. Clayton E. Erickson
ESPN, Inc.
Mr. Anthony J. Filosa
Fleet Reserve Association
ACCM Daniel Joseph Flynn, Jr.
CDR Reginald S. Fogg
Global Services & Solutions, Inc.
Google
Mr. David H Grackin
Dorothy Griffin Charitable Foundation
Mr. Barry W. Hannah
Estate of SKCS Anna E. Westrick Hartrup
Estate of MMCS Harold W. Hartrup
COL Walter P. Havenstein
ADM Thomas B. Hayward
Honeywell Defense and Space
CDR Charles Louis Hopkins, III
CAPT James D. Huck
Estate of Anne Mary Ingraham
BMCM George Evans Johnson
RADM Pierce Jarvis Johnson
Jones International University
Mr. Thomas Richard Kaufman
Mr. Edward Lee Kilwien, Sr.
Mr. Austin Kiplinger
LTCOL William K. Konze
Mr. Max Alfred Koontz
Estate of LCDR Lloyd J. Krelberg
Mr. Charles C. Kruger
Mr. Marvin Robert Kubler
Ms. Cathy S. Lalor
SKCM William Laufenberg
CAPT Theodore E. Lavoie
CAPT Harold F. Lenfest
Estate of Therese R. Lepine
RADM Martin Leukhardt

VADM Keith W. Lippert
 Mr. Jonathan T. Mack
 CAPT Gary G. Mahle
 RADM Kathleen L. Martin
 Mrs. Joyce Wilday Mason
 RADM Richard K. Maughlin
 John S. McCain III
 Mr. & Mrs. Hobart B. McMordie, II
 Ms. Alice McNamara
 Mele Associates, Inc.
 RADM John Thomas Mitchell, Jr.
 Mr. William R. Mitchell
 CTMC Ulric Montcalm, III
 Mrs. Sandra J. Mortensen
 Mrs. John S. Murphy
 Mr. Robert E. Naser
 Navy League of the United States
 The George W. & Amy Newman Foundation
 CWO3 Nicholas H. Noche
 DT1 Joseph Theodore Noddin
 OTO Melara, North America, Inc.
 GMCM John W. Padgett
 Mrs. Eleanor I. Parchman
 Mr. Robert Suydam Perkin
 Pusser's Rum LTD
 SHC Elmer E. Quick
 AVCM(AW) Peter W. Reiter
 CAPT Dennis Alfred Rhyne
 Mrs. Vera Rivers
 ADCS Robert W. Roddy
 Rolls Royce North America
 Ms. Lolita M. Romero
 LCDR Nicholas Ronges
 Mr. Willits H. Sawyer, III
 Mr. John J. Schiff, Jr.
 Mrs. Jane Olesko Seelman
 Society of Sponsors of the U.S. Navy
 LCDR Robert James Sommer, Jr.
 VADM George R. Sterner
 Mr. Carey M. Surratt
 CDR Lewayne Thompson
 RADM William Thompson
 CAPT H. E. Thurman, Jr.
 LT James W. Todd
 VADM John B. Totushek
 LCDR Lloyd H. Traaen
 US Naval Academy Class of 1935
 US Navy Cruiser Sailors Assn
 USO of Metropolitan Washington
 USS *English DD-696* Reunion Association

USS *Oklahoma City* Association
 Mr. Neil J. Van Sloun
 Mrs. Sylvia Van Sloun
 Estate of Veronica D. Vaughan
 YNCM Hugh T. Vick
 Mr. Thomas Van Wagener
 CDR Deborah L. Waggoner
 LCDR Rob Webster, USNR
 Mr. William Thornton White, III
 CAPT Robert M. Wicklund
 CDR Fred W. Wilder
 CDR Edward Andrew Wilde, Jr.

\$500 - \$1,000

CAPT Albert A. Adams
 LCDR Richard E. Adams
 Mr. Alfred Alder
 Mr. Murray Lee Aldrich
 CDR Willard F. Ailbright
 Mrs. June B. Anderson
 LT Sarah K. Anderson
 CDR Robert W. Andrews
 CAPT Frederick L. Austin
 Mr. Lawrence C. Baker, Jr.
 Mrs. Ann Y. Bauersfeld
 CDR Peter Bennett
 Mr. & Mrs. Lawrence P. Berra
 Mr. Terry Blair
 Mrs. Barbara Blanchard
 EN3 Vight V. Blewett
 LCDR Victor C. Bloede
 CSC(SS) John W. Blosinski
 OSCM(AC) Robert Hal Boles
 RADM Aubrey Joseph Bourgeois
 CAPT Frank Lawrence Boushee
 Charles A. Bowsher
 Mrs. Oleta E. Bronson
 YNCM John Turner Butler, Jr.
 Mr. Kelly Butler, Jr.
 Dr. William M. Calder, III
 LCDR Gabriel P. Caprio
 AMHC Edwin Joseph Carroll, Jr.
 Mr. Rex V. Carter
 Mr. Richard Anthony Case, Jr.
 CAPT Alfred White Chandler, Jr.
 LTJG Fred M. Clampitt
 CAPT Bruce A. Cole
 LT Donald Edward Cole
 RADM Maxine Conder
 LCDR Harold R. Conklin

CPO Michael R. Conley
 Mrs. Jane A. Cook
 MSC Ralph A. Cook
 VADM Daniel Leander Cooper
 Mr. Lamnot Copeland, Jr.
 Mr. John R. Daisey
 RADM Cabell Seal Davis, Jr.
 Mr. John F. Davis
 Patrol Squadron 44 Reunion Fund
 Mrs. Margaret A. DeFino
 Mr. Phaon Derr, Jr.
 Mr. Patrick A. Devanney
 CAPT John R. Dewenter
 CAPT Leo Gerard Dominique
 Mr. Anthony Doxey
 Mr. Robert Mason Drew, Sr.
 LT Joseph John Duffy, Jr.
 CAPT James M. Dunlop
 VADM Robert Francis Dunn
 CAPT Ronald E. Eadie
 Eagan Family Foundation, Inc.
 CAPT Marion Eggenberger
 LCDR Robert Jurane Elliott
 Mr. Richard C. Epps
 ExxonMobil Foundation
 CDR Robert H. Fall, III
 CAPT William Fedarko
 Mr. Robert E. Fellers
 CDR Harry Hackett Ferrier
 Mr. Joseph Rosser Fisher, Jr.
 Mr. John Fiske
 EMCM Benjamin Charles Flynn
 Mr. Daniel James Flynn
 Mr. John T. Frederickson
 AKI Douglas E. Freed
 Mr. Alexander Gaston
 RADM Mack Gaston
 General Atomics
 QM1(SS) Charles W.D. George
 RADM Ralph M. Ghormley
 BUC Charles M. Gilbert
 Ms. Julia Cobey Gluck
 LT David R. Goldstein
 YN2 Jonathon Jay Green
 Mr. William Green
 ADRC Ervin Bluford Gross
 Mr. Louis J. Guerriero
 CWO3 Raymond Nicholas Giunta
 DTC Tommy D. Gwaltney
 Mr. William J. Haddow

AFCM Walter Hall, USN (Ret.)
 EM2 Michael Hallett
 CAPT Larry D. Hamilton
 CAPT Alfred E. Hampton
 CDR Frank Charles Hansche, Jr.
 Mrs. Lyn Hanson
 CDR Angus D. Harrison, Jr.
 Mr. L. Russell Hashman
 LCDR Ray Marvin Hawkins
 LT John Peter Hieronimus
 CAPT William Casey Hilderbrand
 CDR David Ernest Hilton
 Mr. Michael Joseph Hlatke, III
 Mr. Robert J. Hock
 Mr. Paul F. Hoff
 RADM John B. Holmes
 Mr. Robert R. Honerlah
 CAPT William J. Hoskins
 PHC James Lester Hourigan
 Mrs. Evelyn E. Howell
 CDR Hilbert Roland Hubble
 CAPT A. L. Hughes
 Mr. Pat Hurley
 Mr. John B. Hurt, Jr.
 Mr. Robert M. Hutton
 LCDR Alexander Reed Innes
 ENCM Louis James, Jr.
 CAPT Cecil A. Jarman, Jr.
 Mr. Thomas J. Johannsen
 Mr. Edward Barclay Johnson
 LCDR Laurie L. Johnson
 Mr. Thomas J. Johnson
 Mrs. Virginia J. Johnson
 GMCS Robert F. Jordan
 Mr. and Mrs Michael Karas
 MSCS Michael Joseph Kasinskas
 Mr. Loyd G. Kelly
 RADM David Paul Keller
 PNCS Ronald E. Kelley
 ADM Frank B. Kelso, II
 Mr. Robert E. Kemmler, Jr.
 CAPT Howard J. Kerr
 Ms. Taylor Baldwin Kiland
 ADM George E. R. Kinnear, II
 RADM Leland Stanford Kollmorgen
 VADM Albert H. Konetzni, Jr.
 Mr. Perry R. Kornegay
 CAPT Mary Terese Kovacevich
 OTCM Donald Allan Krause
 Mr. Anatoli Krygin

Supporters

Mr. A. G. Lafley
Mrs. Irene Laing
MMCS Lee J. Lare
AMCS Wayne John Larson
HMC Robert Neil Lathrop
CAPT John Lavra
Marvin Bud Law
LCDR Wallace Edgar Lawson
Mr. Donald E. Lawyer
Mrs. Louise B. Leon
RDML Rosanne M. Levitre, USN
Mr. Myron Levy
BMC Archie T. Los
BM1 Jose F. Luna
Mr. John M. Mac Donald
CAPT Stephen Ernest Mandia
Mrs. Karin I Martin
CAPT Robert Allison Matthews, Jr.
Mr. Edward J. May
Mr. Bernard W. McGinnis
CDR Ronald Arthur McKinney
CAPT Martin B. McNair
EMC Robert D. Merryfield
LCDR Ernest B. Migliorini
Ms. Lois A. Miller
AT1 Joseph V. Mockapetris
Ms. Georgette C. Moore
Mrs. Kyle C. Moore
PTCM Richard A. Morgan
OS1 John J. Morrison
Mr. & Mrs. John Moser
RADM Donald Karl Muchow
Mr. Clarence Neal
Mr. Stuart E. Neff
MMCS(SW) Larry Lee Nelson
LCDR Russell Kenneth Ningen, Jr.
CAPT Richard A. Noble
Ms. Kayelynne H. Northcutt
CDR David E. Olmstead
MSC Grover B. Osborne
LCDR Arthur Elmer Overfelt
LCDR Paul Page
AC1 James L. Parker
CMM James Leighton Parks
VADM Raymond Edward Peet
Mr. William Alfred Pemberton
CAPT Louis Nicholas Pernokas
CDR Donald C. Pette, Sr.
Ms. Marilyn Reid Pollow
VADM Frank Price, Jr

Mr. James Gilbert Price
Mr. C. Bernard Quinn
Mr. Norman Tancre Rathvon
LCDR Leo Reddy
Mr. Wilbert G. Reed
BTCM John Phillip Reilly
BU1 Michael James Reinhardt
VADM J. Guy Reynolds
Mr. John S. Rhyals
Mr. Robert R. Richards
MM1(SS) Phillip L. Richeson
Mr. M. F. Rigsbee
Ms. Dianne J. Robbins
Mr. Richard A. Roberts
CDR Robert Charles Roffey
Mr. Howard Edward Rolan
Dr. Robert Lee Rubright
BRC Joseph P. Ryan
VADM James A. Sagerholm
Mr. Edwin Sandham
RADM David P. Sargent, Jr.
RMCS Vincent F. Scalamandre
Mr. Robert J. Schwingen
RADM John T. Scudi
Mr. Harry T. Search
CAPT Ronaldo Serrano
Mr. Donald R. Shannon
CAPT John M. Shaw
TMCS Joseph Robert Shea
ATCS Franklin D. Shrout
Mr. Edward F. Sise, Jr.
LT Robert William Smiley
RADM Dickinson M. Smith
CNOCM James Roy Smith, Jr.
Mr. Jose M. Soriano
SMCS Richard F. Souza
Mr. William Wood Speer, Jr.
Dr. Peter Stanek
Mr. Walter Edward Steffes
YNCS Arthur H. Von Steuben
Ms. Donna-May A. Stewart
LCDR & Mrs. Henry W. Stoke
LCDR Morris Latham Summey
Mr. Perry R. Swanson
Mr. Edward F. Swessel
CAPT William Talarico, Jr.
Mr. John Taurman
Tawani Foundation
Mr. Homer G. Tedder
Mr. & Mrs. John Thonet

Mr. Kevin Jon Traver
HMC Milton W Tucker
ADM Stansfield Turner
LCDR James Paul Tyson
USNA Class of 1947, Inc.
US Navy Veterans Assn.
USS *Kanawha Voehl*
USS *Klondike AD/AR-22* Assn.
USS *Long Island* Assoc.
CDR John Warren Vance, III
SKC Francis Junior Vancil
CAPT Robert Edward Vaughn
RADM Norman C. Venzke
Mr. Robert Carr Vincent
CSCS(SS) Thomas William Vormbrock
Ms. Nell V. Weidenhammer
ENS Howard R. Weiss
LCDR John Phillip Westerman
Mr. William H. White
UTCM William S. Wilcox
CAPT Ralph Ensign Wilson, Jr.
BTC Willard Russell Winkley
Mr. Kam Fook Wong
Mr. Hensley Eugene Woods, Sr.
Mr. Howard James Woods, Jr.
Rev. James Perry Wootten
Mr. Donald Workman
Mr. Robert E. Wright, Jr
AEI James Paul Yednak
CDR William Clarence Young

We try to ensure the accuracy of our supporters' names.
However, if there is an error or discrepancy, please contact
Mimi Pollow at (202) 380-0724 or mpollow@navymemorial.org

Officers

Richard C. Vie

Chairman of the Board of Directors, U.S. Navy Memorial

Mr. Vie is Chairman Emeritus of Unitrin Inc., a financial services company providing insurance and consumer finance products and services.

Mr. Vie began his insurance career in St. Louis in 1962. In 1979, he joined Commonwealth Life and Accident Insurance Company, where he served as President for four years. He joined the Unitrin group of companies in 1983 as President of United Insurance.

He served as a naval aviator from 1958 to 1962. He was attached to an Airborne Early Warning squadron operating out of Barbers Point, Hawaii, and flew VW-2 "Super Connies," serving as Aircraft Commander from 1960 to 1962 operating out of Midway Island.

Mr. Vie also serves on the board of directors of the Executives' Club of Chicago, and just finished his term as Chairman in September. In addition, he serves on the boards of Valparaiso University and the Concordia University Wisconsin Foundation. He attended the University of Missouri in Columbia, Missouri and St. Louis University in St. Louis, Missouri. He lives in Chicago.

Edward K. Walker, Jr.

Rear Admiral, Supply Corps, U.S. Navy, Ret. President and Chief Executive Officer, United States Navy Memorial Foundation

Rear Admiral Edward K. Walker, Jr. was born in Annapolis, MD, in 1933. As the son of a Naval Officer, he grew up in a variety of locales worldwide. He graduated from the U.S. Naval Academy in 1954 and was commissioned Ensign in the Supply Corps. Sea duty tours in the battleship USS *New Jersey* (BB-62) and the destroyer USS *Wren* (DD-568) followed. From 1957 until 1964, he served at Naval Stations in Norfolk, VA; Rodman, Panama, Canal Zone, and at the Naval Supply Depot, Newport, RI. In his next tour he commissioned the second Polaris submarine squadron, SUBRON SIXTEEN, and deployed with it to Rota Spain to establish the first U.S. strategic missile presence on the European continent and in the Mediterranean. Upon leaving Spain, he attended the Armed Forces Staff College and subsequently was assigned as a Joint Strategic Operations Plans Officer in the Office of the Chief of Naval Operations. His next tour was in the submarine tender USS *Howard H. Gilmore* (AS-16) with Submarine Squadrons FOUR and TWELVE. Following this sea tour, he returned to Washington where he was the Attack Submarine Programs and Budget Officer in the Office of the Deputy Chief of Naval Operations, Submarine Warfare. From April 1975 until June 1978, he served as Force Supply Officer on the Staff of the Commander, Submarine Force, U.S. Atlantic

Fleet. He then served two years as Executive Officer, Navy Ships Parts Control Center, Mechanicsburg, PA. In June 1980, he was ordered to the West Coast and assumed Command of the Naval Supply Center, Puget Sound, WA. He was promoted to the rank of Rear Admiral in July 1981 and reported to Norfolk where he served as Assistant Chief of Staff for Logistics Readiness and Fleet Supply Officer for the Commander in Chief, U.S. Atlantic Fleet. In June 1983, he assumed duties as Assistant Comptroller of the Navy for Financial Management Systems and Commander, Navy Accounting and Financial Center. On 28 March 1984, he became Commander, Naval Supply Systems Command, and 35th Chief of Supply Corps.

During his career, Rear Admiral Walker was awarded numerous personal decorations, including the Distinguished Service Medal, is qualified in Submarines and as a Surface Warfare Officer. He has a Masters Degree in Business Administration and Financial Management from George Washington University.

Retiring from active duty in September 1988, Rear Admiral Walker became the Vice President for Administration and Director of Corporate Strategy for Resource Consultants, Inc. (RCI), a worldwide government services contractor. He retired from that position in September 2000. Rear Admiral Walker remains active and serves in a wide variety of endeavors including: Chairman, Vinson Hall Corporation; Member and Treasurer of the Board of Directors of the U.S. Navy Memorial Foundation; and member of the Board of Visitors of Elon University. He is a life member of the Naval

Board of Directors

Academy Alumni Association, Submarine League, Military Officers Association, and Surface Warfare Association.

Rear Admiral Walker is a widower, having lost his bride of 48 years in June 2002. He resides in the family home in Alexandria, Virginia. He has two daughters, Wendy L. Walker of Virginia Beach, Virginia, and Mrs. Lynn Street of Springfield, Virginia.

Directors

RADM Jon W. Bayless, Jr., USN (Ret)

Recently retired in October 2009, Admiral Bayless joined the Board the same month as a Director. His last Navy assignment was in the Pentagon serving as Deputy Chief, Navy Reserve. He currently resides in Tampa, Florida.

John B. Burke

Mr. Burke is Managing Director of Horizon Business Advisors, LLC, an advisory services and merchant banking firm. His consulting career includes twenty five years with Accenture in its global energy and information technology practices. Mr. Burke served in the Navy as a surface warfare officer from 1969 to 1977, aboard the USS *Holder* and USS *Catawba*.

RADM John D. Butler, USN (Ret)

Rear Admiral Butler served 31 years on active duty as a Submariner and Engineering Duty Officer, with his last flag officer assignment being Program Executive Officer Submarines. He joined Lockheed Martin upon retiring from the Navy in 2005 and is Vice President, Fleet Ballistic Missile Program for Lockheed Martin Space Systems Company.

John J. Chester, III, Esq.

Mr. Chester is a Partner at Chester, Willcox & Saxbe. He served as special counsel to President Richard Nixon and as a member of the Ohio House of Representatives. He was an executive officer on USS *Carmick* and a chief engineer on the USS *Hart* and USS *Dahlgren* during World War II.

John P. Cosgrove

Mr. Cosgrove has been Secretary of the Board since 1986. He was the Chairman of the Navy Memorial Dedication Committee and Senior Past President of the National Press Club. He is now a communications consultant. His Navy service was on destroyer escorts from 1942 to 1946 in the South Pacific.

Joanne Crown

Ms. Crown serves her community as a philanthropist. She is the widow of the late Captain Robert Crown, USNR, of Chicago, Illinois.

Robert C. Dorion

Mr. Dorion is a business entrepreneur, investor, philanthropist and a Navy veteran—having served on active duty for two years and in the Navy Reserves for seven years.

Thomas “Ted” Dunn, CPA

Ted Dunn is the executive vice president, chief financial officer and treasurer for Salient Federal Solutions, Inc. He is a founding member of the company and has served in this capacity since June, 2009. Prior to founding Salient, he served as the executive vice president, chief financial officer and treasurer of SI International, a

mid-tier government information technology company from 2001 thru 2008. At SI, he led the IPO in November of 2002 and he participated in numerous follow on offerings, credit arrangements and acquisition transactions as well as the eventual sale of the company to Serco in December, 2008. Prior to SI, Ted held numerous senior financial positions with Capital One, GSI and Computer Sciences Corporation. He began his professional career with Price Waterhouse & Co.

Dr. Barry Hannah

Dr. Hannah, of Hannah Associates, is the Head of the Reentry Systems Branch for the Navy's Strategic Systems Programs and is the preeminent aerospace engineering leader for strategic nuclear re-entry systems.

MCPON James L. Herdt, USN (Ret)

Master Chief Herdt is CEO and CFO of Herdt Consulting Inc., an independent consulting firm specializing in business transformation, leadership development and institutional learning and training. He served as the Master Chief Petty Officer of the Navy 1998–2002.

The Hon. Charles L. Hopkins, III, P.E.

Mr. Hopkins served 30 years on active duty earning warfare qualifications in Submarines (enlisted and officer) and as a Surface Warfare Officer. Since retiring from active duty in 1999, Mr. Hopkins spent much of this past decade working for the White House in leadership roles at the Department of Treasury, FEMA and the Department of Veterans Affairs. His last position was the Assistant Secretary for Operations, Security, and Preparedness at the Department

Board of Directors

of Veterans Affairs. Mr. Hopkins is currently the Vice President and General Manager of Global Services & Solutions, Inc. in Arlington, Virginia.

Jeffrey J. Kibben

Mr. Kibben is a Booz Allen Hamilton Navy/Marine Corps partner and has 30 years of professional experience, including 20 years in program, acquisition, engineering management and technical support services for the Navy's acquisition authorities for command, control, communications, computers, and intelligence (C4I) and IT. Before joining Booz Allen, Mr. Kibben served nearly 7 years as a U.S. Navy Intelligence Officer.

Thomas R. Kuhn

Mr. Kuhn is president of the Edison Electric Institute, the national association of the shareholder-owned electric companies that produce about 70 percent of the electricity generated in the United States. He has served as White House Liaison Officer to the Secretary of the Navy under Presidents Nixon and Ford, and as a supply officer aboard the USS *Willard Keith*.

Dr. J. Phillip London

Dr. London is Executive Chairman and Chairman of the Board of CACI International, Inc., a pacesetter in IT and Communications Solutions across markets throughout North America and Western Europe. He joined CACI in 1972 and, from 1984–2007, was its President and CEO. Dr. London is a 1959 graduate of the U.S. Naval Academy and served on active duty as an aviator for 12 years during the Cold War. He served another 12 years in the Navy Reserve, attaining the rank of Captain.

Jonathan T. “Toby” Mack

Mr. Mack is Vice President of the Board. He is also President and CEO of Associated Equipment Distributors, the international trade association representing suppliers to the construction, mining and forestry industries in North America. Mr. Mack was deployed with the Seventh Fleet in Vietnam from 1967 to 1968. Later he served as Aide and Executive Assistant to the Deputy Commander-in-Chief of the U.S. Atlantic Fleet in Norfolk, Virginia.

CAPT Gary G. Mahle, USN (Ret)

Captain Mahle is the Director of the Advanced Engineering & Sciences Division at ITT Corporation. He served as a line officer on submarines, and as an engineering duty officer and an acquisition specialist at the Strategic Systems Programs organization.

CAPT Perry Martini, USN (Ret)

Captain Martini is a 1971 graduate of the United States Naval Academy and received his Doctoral Degree in Education from George Washington University. Captain Martini was a Naval Aviator and served in the Navy for 27 years. Currently he is Director of Executive Leadership Programs at Academy Leadership, a leadership development consulting firm. He is also currently Vice-Chairman for the US Naval Academy Council of Class Presidents.

RADM Donald K. Muchow, CHC, USN (Ret)

Rear Admiral Donald K. Muchow served in the United States Navy for 33 years and was the U.S. Navy's twentieth Chief of Chaplains. As the Chief, he ensured the delivery of ministries to all personnel and their families throughout the

Navy, Marine Corps, Coast Guard and Merchant Marine. From 1994-1997, he served also as the Chairman of the Armed Forces Chaplains Board on the staff of the Secretary of Defense. In recent years he has also served as an Interim Pastor with congregations in Houston, Port Isabel and Austin, Texas, and assisted the NROTC training unit at the University of Texas.

Jack Mulhern

Mr. Mulhern a former Vice President of Booz Allen Hamilton, which focuses on international military assistance. He was Booz Allen's corporate representative to the U.S. Naval War College, and was a special warfare officer on the USS *Cascade* and USS *Nitro* and a Ship Superintendent at the Philadelphia Naval Shipyard.

Mr. Robert E. Naser

Mr. Naser is President and CEO of Robert E. Naser Realty, which develops commercial real estate in Massachusetts, Rhode Island, Connecticut, New Hampshire, New York and Florida. He served in the Navy Reserve from 1942 to 1950.

Joseph Small, Jr., Esq.

Mr. Small is Partner-in-Charge at Fulbright & Jaworski, LLP, an international law firm in Washington, D.C. His naval service was spent in Korea as a Chinese Language Officer under the United Nations Command.

David P. Storch

Mr. Storch serves as Chairman and Chief Executive Officer of AAR, a worldwide provider of products and value-added services to the commercial aviation, government and defense

Board of Directors

industries. Mr. Storch joined AAR in 1979, became the Company's CEO in 1996 and was named Chairman in 2005. In addition to The United States Navy Memorial Foundation, Mr. Storch serves on the boards of the Chicago Urban League, The Executives' Club of Chicago, KapStone Paper and Packaging Corporation, Unitrin, Inc., and the Wings Club. He currently is a member of the Economics Club of Chicago and the World Presidents' Organization. Mr. Storch holds a Bachelor of Arts Degree from Ithaca College.

CAPT Edward A. Sundberg, USNR (Ret)

Captain Sundberg is President and founding member of Sundberg Communications Co., Inc. He is also the Joint Founder of Burruano Group, Inc., a business advisory service. After graduating from the Naval Academy, he served in the Navy as a line officer on submarines for five years and more than 30 years as a Navy Reservist.

RADM William Thompson, USN (Ret)

Rear Admiral Thompson served as the Navy's Chief of Information from 1971 to 1975. He was the founder and first President of the United States Navy Memorial Foundation, and a recipient of numerous awards, including three Navy Distinguished Public Service Awards.

VADM John B. Totushek, USN (Ret.)

Vice Admiral Totushek retired from the Navy in 2003 after a 37-year career. His last assignment was as Chief of Naval Reserve, Commander Naval Reserve Force and Director of Naval Reserve. After retirement, he went to work for The Staubach Company in Washington, DC. That company was purchased by Jones Lang LaSalle,

a global leader in real estate consulting in 2008. Admiral Totushek currently works for that firm in Washington as the Managing Director of its construction operations in the mid-Atlantic.

Victor S. Trione

Mr. Trione is President of Vimark, Inc., a Real Estate Development and Vineyard Management company, and is Chairman of the Board of Luther Burbank Savings & Loan. He formerly was an owner of Geysler Peak Winery in Northern California's Alexander Valley. He continues a family tradition of serving as a Director of the Navy Memorial. Mr. Trione served in the Navy for two years with the rank of Lieutenant.

Ex-Officio Members

Master Chief Petty Officer Joseph Barnes, USN (Ret)

Master Chief Barnes is the National Executive Director of the Fleet Reserve Association, a non-profit organization that represents active, Reserve, retired and veterans of the Navy, Marine Corps and Coast Guard. He is also co-chairman of The Military Coalition. Prior to retiring from the Navy, he was the public affairs officer for the U.S. Navy Band.

RDML Jay A. DeLoach, USN (Ret)

Rear Admiral DeLoach is the 12th Director of Naval History, Naval Historical Center. He graduated from the U.S. Naval Academy in 1978 and then entered service in submarines and completed ten strategic deterrent patrols. He transitioned to the Reserve Component in 1989 and serviced in various assignments ultimately being selected to flag rank in 2004. His flag

assignments included Deputy Commander, Submarine Forces, U.S. Atlantic Fleet; Director of the Submarine Reserves; Assistant Deputy Chief of Naval Operations for Resources, Requirements and Assessments (OPNAV N8R); and Vice Chairman, National Naval Reserve Policy Board. In his civilian capacity he serviced from 1990-2008 as a Senior Staff member of the Defense Nuclear Facilities Safety Board in Washington, D.C.

VADM Robert F. Dunn, USN (Ret)

Vice Admiral Dunn is President of the Naval Historical Foundation. His last Active Duty assignment was Deputy Chief of Naval Operations for Air Warfare. He has served as an independent consultant to the aerospace industry, and is currently serving as Chairman and President of the Association of Naval Aviation.

Board of Trustees

Mr. Kenneth Brody, Esq.

Mr. Ples J. Bruce

Mr. Gilbert Cisneros

Ms. Marti DeGraaf

Rear Adm. Ronald Denney, SC, USNR (Ret.)

Rear Adm. Pierce Johnson, USNR (Ret.)

Mr. Steven Karalekas, Esq.

Adm. George Kinnear, II, USN (Ret.)

VADM Albert H. Konetzni, Jr. USN (Ret.)

PNCM Thomas Leisher, USN (Ret.)

Mr. Waring Partridge

MCPON William Plackett, USN (Ret.)

Mr. Dante Stephensen

Mr. Henry F. Trione

Mr. William T. White, III

The Reverend J. Perry Wootten